

May 29, 2025

To,  
BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai- 400 001.  
Scrip Code: 512008

**Sub.: Press Release on financial results of Q4 of FY 2024-25.**

Dear Sir/Ma'am,

In compliance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith Press Release on financial results of Q4 of FY 2024-25.

Kindly take the same on records.

Thanking You,  
For EFC (I) Limited

Aman Gupta  
Company Secretary

Encl.: As above.

## **EFC (I) Limited**

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## EFC (I) Ltd. Declares Stellar Q4 & FY25 Results

### Revenues Surged 57% YoY; Profitability Improvement Surpassed Top-line Momentum

**Mumbai, Maharashtra, 29<sup>th</sup> May 2025:** EFC (I) Ltd., a real estate-as-a-service company engaged in providing managed office spaces, interior designing and furniture manufacturing, today announced its financial results for the fourth quarter and full year ended March 31<sup>st</sup>, 2025.

#### FY25 Financial Performance Snapshot (YoY)

Revenue	EBITDA	Profit Before Tax	Profit After Tax
<b>₹ 6,567 Mn</b>	<b>₹ 3,277 Mn</b>	<b>₹ 1,998 Mn</b>	<b>₹ 1,408 Mn</b>
<b>57%</b>	<b>79%</b>	<b>147%</b>	<b>122%</b>

#### Key Financial Highlights:

Particulars (₹ Mn)	Q4 FY25	Q4 FY24	YoY	FY25	FY24	YoY
Revenues	2,110.1	932.0	<b>126.4%</b>	6567.4	4194.6	<b>56.6%</b>
EBITDA	<b>1,093.1</b>	<b>523.1</b>	<b>108.9%</b>	<b>3,276.8</b>	<b>1,826.0</b>	<b>79.4%</b>
<i>EBITDA Margins (%)</i>	53.0%	58.7%		49.9%	43.5%	
Profit before Tax	705.4	320.0	120.4%	1998.4	809.7	146.8%
Profit after Tax	479.7	279.4	71.7%	1407.7	633.0	122.4%
<i>PAT Margins (%)</i>	22.7%	30.0%		21.4%	15.1%	

Segment Revenue	Q4 FY25	Q4 FY24	YoY	FY25	FY24	YoY
Rental	1,199.20	699.57	71.4%	3,722.47	2,596.37	43.4%
Interior	835.14	232.41	259.3%	2,636.28	1,131.30	133.0%
Furniture	75.78	-		209.05	466.93	-55.2%
Segment Result						
Rental	633.89	410.13	54.6%	1,610.94	887.91	81.4%
Interior	138.38	-21.61		642.32	181.86	253.2%
Furniture	24.51	-		26.80	-	

### Results Highlights:

- Registered a revenue of ₹ 2,110.1 Mn in Q4 FY25 and ₹ 6,567.4 Mn for FY25; a YoY growth of 126% in Q4 and 57% in FY25
- EBITDA for Q4 FY25 stood at ₹ 1,093.1 Mn, delivering a growth of 109% YoY; whereas full year EBITDA stood at ₹ 3,277 Mn, marking a growth of 79% YoY
- EBITDA margin for the quarter stood at 51.8% compared to 56.1% in the same quarter in the previous year period. In FY25, EBITDA margin stood at 49.9% compared to 43.5%
- Profit After Tax for the quarter stood at ₹ 479.7 Mn, a growth of 71.7% YoY. In FY25, PAT stood at ₹ 1,407.7 Mn, with a growth of 122.4% YoY
- PAT margin for the quarter and full year stood at 22.7% and 21.4%, respectively

### Commenting on the Results Mr. Umesh Sahay, Chairman & Managing Director of EFC (I) Ltd. said, -



*"We are pleased to close FY25 with a strong set of results, which is a reflection of the strong underlying demand for our managed services and Design & Build services offerings. Moreover, our integrated business model positions us well for the future. The robust profitability also underscores the strength of our business model which will improve as we scale operations beyond the current level.*

*FY25 was a year of significant milestones for the Company. During the year, we closed the strategic acquisition of Bigbox Ventures, a managed workspace company in Pune. We also acquired properties in some of the prime locations as part of our long-term business strategies. We believe that our stellar growth in the Design & Build vertical bodes well for the Company's future strategic growth.*

### About EFC (I) Ltd.

Founded in 2014 by first-generation entrepreneur Umesh Sahay, the BSE-listed EFC (I) Ltd is headquartered in Pune and has 79 centers with more than 60,000 seats under management across nine cities in seven states. The company employs around 500 people and caters to 600+ highly reputed corporates – both Indian and global names, in terms of offering high-quality working spaces

### For further Queries please contact:

Company: EFC (I) Ltd.	Investor Relations: MUFG Intime India Pvt Ltd.
	
Mr. Aman Gupta – Company Secretary	Mr. Ashish Tendulkar/ Ms. Kasturi Basu
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## **Safe Harbor**

Certain statements in this communication may be 'forward-looking statements within the meaning of applicable laws and regulations. These forward-looking statements involve several risks, uncertainties, and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in the political and economic environment in India and overseas, tax laws, import duties, litigation, and labour relations. EFC (I) Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.